

# PACIFIC AGPAK'S 1 lb. FREIGHT BUSTER™ CLAMSHELL

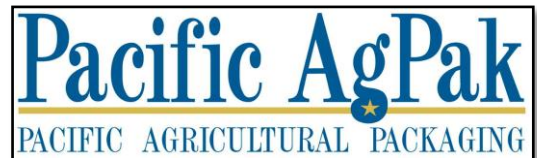
## ESTIMATED SAVINGS WITH 1 lb. 8-DOWN CLAMSHELL

CLAMSHELL SPECIFICATIONS	Current 6-Down Configuration	1 lb. Freight Buster™
Clamshells per Shipping Carton	8	8
Cartons per Layer on 40 x 48 Pallet	6	8
Layers per Pallet	18	19
Clamshells per Pallet	864	1,216
Total Cartons per Pallet	108	152
Pallets per Truckload - Refrigerated Van	28	28
Clamshells per Truckload	24,192	34,048
Current 6 Down Configuration	24,192	24,192

FREIGHT COST PER CLAMSHELL			FREIGHT SAVINGS BY COMPARISON			
<b>6 Down @ 24,192/TL</b>	WEST	\$0.05				
	CENTRAL	\$0.31				
	EAST	\$0.37				
<b>FB-1 @ 34,048/TL</b>	WEST	\$0.03	WEST	\$0.05	\$0.03	\$0.02
	CENTRAL	\$0.22	CENTRAL	\$0.31	\$0.22	\$0.09
	EAST	\$0.26	EAST	\$0.37	\$0.26	\$0.11

FREIGHT SAVINGS IN TRUCKLOADS						
COMPARED TO 6-DOWN CONFIGURATION:						
	SAVINGS		CLAMSHELLS		TRUCKLOAD SAVINGS	FREIGHT RATES
WEST	\$0.02		34,048	=	\$680.96	West - \$1,300
CENTRAL	\$0.09		34,048	=	\$3,064.32	Central - \$7,500
EAST	\$0.11		34,048	=	\$3,745.28	East - \$9,000

Truckload Weight Analysis		
Pallet Heights per Packed Out Pallets	77.00"	80.75"
Weight for Pallet and Strapping 19 lbs.		➔
Pallet Weight per Truckload	1,440	1,440
Weight per Shipping Box	2	1.5
Shipping Box Weight per Truckload	5,184	8,160
Weight of Berries per Clamshell (lbs.)	1.2	1.2
Weight of Berries per Truckload (lbs.)	29,030	40,500
Total net Weight per Truckload	30,470	41,940



\*Information Provided by Dave Baum\*

### Other

- \* Freight Buster™ gives 152 Cartons Per Pallet, as opposed to 108 Per Pallet (44 MORE cartons per Pallet)
- \* Has the Ability to Max Out the truck's weight with Strawberries.
- \* Vents on the Clamshell are aligned with the vents on the box, thus decreasing the amount of time it needs to cool
- \* Made from Recycled Polyethylene Terephthalate
- \* Patented Stacking Tabs makes for Better overall Display of product in the Market, as well as preventing Label from being scuffed and Damaged
- \* Single Layer of Strawberries gives consumer a 100% view of product, as well as faster QC checks in the field

