

# PACIFIC AGPAK'S 2 lb. FREIGHT BUSTER™ CLAMSHELL ESTIMATED SAVINGS WITH 2 lb. 8-Down CLAMSHELL

CLAMSHELL SPECIFICATIONS	Current 6-Down Configuration	2 lb. Freight Buster™
Clamshells per Shipping Carton	4	4
Cartons per Layer on 40 x 48 Pallet	6	8
Layers per Pallet	18	19
Clamshells per Pallet	432	608
Total Cartons per Pallet	108	152
Pallets per Truckload - Refrigerated Van	28	28
Clamshells per Truckload	12,096	17,024
Current 6 Down Configuration	12,096	12,096

FREIGHT COST PER CLAMSHELL			FREIGHT SAVINGS BY COMPARISON			
<b>6 Down @ 12,096/TL</b>	WEST	\$0.10				
	CENTRAL	\$0.62				
	EAST	\$0.74				
<b>FB-2 @ 17,024/TL</b>	WEST	\$0.07	WEST	\$0.10	\$0.07	\$0.03
	CENTRAL	\$0.44	CENTRAL	\$0.62	\$0.44	\$0.18
	EAST	\$0.52	EAST	\$0.74	\$0.52	\$0.22

FREIGHT SAVINGS IN TRUCKLOADS COMPARED TO 6-DOWN CONFIGURATION:					
	SAVINGS	CLAMSHELLS		TRUCKLOAD SAVINGS	FREIGHT RATES
WEST	\$0.03	17,024	=	\$510.72	West - \$1,300
CENTRAL	\$0.18	17,024		\$3,064.32	Central - \$7,500
EAST	\$0.22	17,024		\$3,745.28	East - \$9,000

Truckload Weight Analysis		
Pallet Heights per Packed Out Pallets	77.00"	80.75"
Weight for Pallet and Strapping 19 lbs.		→
Pallet Weight per Truckload	1,440	1,440
Weight per Shipping Box	2	1.5
Shipping Box Weight per Truckload	5,184	8,160
Weight of Berries per Clamshell (lbs.)	2.3	2.3
Weight of Berries per Truckload (lbs.)	27,821	39,155
Total net Weight per Truckload	29,261	40,595



\*Information Provided by Dave Baum\*

### Other

- \* Freight Buster™ gives 152 Cartons Per Pallet, as opposed to 108 Per Pallet (44 MORE cartons per Pallet)
- \* Has the Ability to Max Out the truck's weight with Strawberries.
- \* Vents on the Clamshell are aligned with the vents on the box, thus decreasing the amount of time it needs to cool
- \* Made from Recycled Polyethylene Terephthalate

